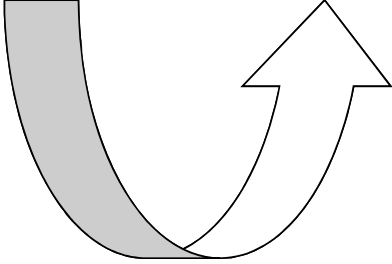


# GREEN COUNTY

## RESOURCES FOR LOCAL BUSINESSES

	PRIMARY SERVICE PROVIDERS																	
	CITY		COUNTY				REGIONAL			STATE								
	City of Monroe	Monroe Chamber of Commerce & Industry	Green County Job Center	UW Extension - Green County	Green County Development Corp.	Small Business Development Center	Alliant Energy	SW WI Regional Planning Commission	Blackhawk Technical College	Dairy Business Innovation Center	IMPACT 7, INC.	USDA Rural Development	WBD Finance Corp.	WIS. DATCP	WI Department of Commerce	WI Housing/Economic Development Authority	WI Manufacturing Extension Partnership	Wis. Women's Business Initiative Corp.
<b>BUSINESS PLANNING</b>																		
Accounting/Payroll for small business						X					\$			\$				\$
Business plan development						X				X	X			X			\$	X
Energy efficiency planning							X										\$	
Goal clarification - personal/finance						X				X	X							X
Market identification		X		X	X	X				X	X						\$	X
Waste minimization				X			X			X							\$	
<b>CAPITAL/LOANS</b>																		
Buying a business						X				X	X	X	X		X	X		X
Funding application assistance					X	X					X				X			X
Lenders/other funding		X			X	X		X		X	X	X				X	X	X
Loans/programs	X				X	X	X	X		X	X	X	X	X	X	X	X	X
<b>SPACE AVAILABILITY</b>																		
Sites or rental space		X			X		X											
<b>PRODUCTION MANAGEMENT</b>																		
Hiring and retaining employees			X															
Management training						X											\$	
Product development and engineering											X							\$
Promoting your business		X		X		X				X				X				X
Quality control systems											X							\$
<b>REGULATIONS</b>																		
Safety and OSHA compliance														X			X	\$
Regulation and permit information														X				
Environmental regulation/permitting														X				

X - Service provided at no cost    \$ - Service provided for a fee

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## **State/Regional/County Contacts:**

The following agencies provide financial and technical assistance to new and growing business. For a current list of resources, go to the Wisconsin Entrepreneur Network (WEN), [www.wenportal.org](http://www.wenportal.org).

### **ALLIANT ENERGY**

*Programs: Shared Savings loan program, site & building inventory, energy audits, etc.*

Cindy Lenz – Economic Development Manager  
8000 Chavenille Road \* Dubuque, IA 52002  
Ph: (563) 587-4550 FAX: (563) 587-4567  
E-mail: [cindylenz@alliantenergy.com](mailto:cindylenz@alliantenergy.com)  
Web site: [www.midwestsites.com](http://www.midwestsites.com)

### **BLACKHAWK TECHNICAL COLLEGE**

*Programs: Standard and customized labor training*

Christine Wellington – Dean-Monroe Campus  
660 2<sup>nd</sup> Street \* Monroe, WI 53566  
Ph: (608) 328-1660 FAX: (608) 329-8215  
E-mail: [cwellington@blackhawk.edu](mailto:cwellington@blackhawk.edu)  
Web site: [www.blackhawk.edu](http://www.blackhawk.edu)

Patricia Kempinski – Coordinator, Business & Community Development Division

6004 Prairie Road \* Janesville, WI 53547-5009  
Ph: (608) 757-7704 FAX: (608) 743-4408  
E-mail: [pkempinski@blackhawk.edu](mailto:pkempinski@blackhawk.edu)  
Web Site: [www.blackhawk.edu](http://www.blackhawk.edu)

### **DAIRY BUSINESS INNOVATION CENTER**

*Programs: Technical assistance for growing specialty and artisan dairy businesses.*

Norm Monsen, Client Development  
Phone: 608-224-5135  
Fax: 608-224-5110  
Email: [norm.monsen@datcp.state.wi.us](mailto:norm.monsen@datcp.state.wi.us)  
Web Site: [www.dbicusa.org](http://www.dbicusa.org)

### **FOCUS ON ENERGY**

*Programs: Grants and technical assistance to support energy efficiency and renewable energy systems.*

Phone: 800-762-7077  
Web Site: [www.focusonenergy.com](http://www.focusonenergy.com)

### **GREEN COUNTY DEVELOPMENT CORPORATION**

*Programs: County Revolving Loan Fund, Demographic information, Site & building inventory, General assistance & referral, etc.*

Anna Schramke, CECD – Executive Director  
1016 16<sup>th</sup> Avenue \* Monroe, WI 53566  
Ph: (608) 328-9452 FAX: (608) 328-9450  
E-mail: [gcdc@tds.net](mailto:gcdc@tds.net)  
Web Site: [www.GreenCountyEDC.com](http://www.GreenCountyEDC.com)

### **IMPACT 7, INC.**

*Programs: Variety of equity and near equity financing instruments.*

Angela Kazmierski – Director of Business Development  
147 Lake Almena Drive Almena, WI 54805  
Ph: (715) 357-3334 Southern office: (608) 577-6557  
E-mail: [akazmierski@impactseven.org](mailto:akazmierski@impactseven.org)  
Web Site: [www.impactseven.org](http://www.impactseven.org)

### **SMALL BUSINESS DEVELOPMENT CENTER (SBDC)**

*Programs: Technical expertise and counseling to assist new and expanding small businesses with all factors of business planning. (Local office: BTC-Monroe.)*

Gary Smith - Business Counselor  
133 Warner Hall - 1 University Plaza  
Platteville, WI 53818-3099  
Ph: (608) 342-1038 FAX: (608) 342-1599  
E-mail: [swsbdc@uwplatt.edu](mailto:swsbdc@uwplatt.edu)

Web Site: [www.uwplatt.edu/swsbdc/](http://www.uwplatt.edu/swsbdc/)

### **SOUTHWEST WISCONSIN COMMUNITY ACTION, INC.**

*Program: Small business advisory.*

David Vobora—Jobs & Business Development Coordinator  
149 N. Iowa Street  
Dodgeville, WI 53533  
Ph: (608) 778-1742  
E-mail: [d.vobora@swcap.org](mailto:d.vobora@swcap.org)  
Web Site: [www.swwrpc.org](http://www.swwrpc.org)

### **SOUTHWEST WISCONSIN REGIONAL PLANNING COMMISSION**

*Program: Regional revolving loan fund and demographics.*

Ed White, Economic Development Planner  
722 Pioneer Tower  
Platteville, WI 53818  
Ph: (608) 342-1751 FAX: (608) 342-1220  
E-mail: [whiteed@uwplatt.edu](mailto:whiteed@uwplatt.edu)  
Web Site: [www.swwrpc.org](http://www.swwrpc.org)

### **UW – EXTENSION, GREEN COUNTY**

*Programs: Knowledge and resources of the University of Wisconsin including specialized demographics and market data.*

Cara Carper - Community Resource Development  
2841 6<sup>th</sup> Street \* Monroe, WI 53566  
Ph: (608) 328-9440 FAX: (608) 328-9519  
E-mail: [cara.carper@ces.uwex.edu](mailto:cara.carper@ces.uwex.edu)  
Web Site: [www.uwex.edu/ces/cty/green](http://www.uwex.edu/ces/cty/green)

### **USDA Rural Development**

*Programs: Rural Development grants and loan packaging and finance package structuring.*

Jeff Hudson – Business & Community Programs Specialist  
4949 Kirschling Court  
Stevens Point, WI 54481  
Ph: (715) 345-7615 FAX: (715) 345-7616  
E-mail: [jeff.hudson@wi.usda.gov](mailto:jeff.hudson@wi.usda.gov)  
Web Site: [www.rurdev.usda.gov/wi](http://www.rurdev.usda.gov/wi)

### **WBD FINANCE CORP.**

*Programs: SBA Loan packaging and financing structuring.*

Diane Pasley – Senior Loan Officer  
PO Box 2717  
Madison, WI 53701-2717  
Ph: (608) 819-0390 FAX: (608) 819-0393  
E-mail: [dpasley@wbd.org](mailto:dpasley@wbd.org)  
Web Site: [www.wbd.org](http://www.wbd.org)

### **WIS. DEPT OF AG TRADE & CONSUMER PROTECTION**

*Programs: Grant and technical assistance for agriculture related businesses. On-line resource manual.*

Carl Rainey – Economic Development Consultant  
PO Box 8911 \* Madison, WI 53708  
Ph: (608) 224-5139 FAX: (608) 224-5111  
E-mail: [carl.rainey@datcp.state.wi.us](mailto:carl.rainey@datcp.state.wi.us)  
Web Site: [www.datcp.state.wi.us](http://www.datcp.state.wi.us)

### **WIS. DEPARTMENT OF COMMERCE**

*Programs: Financing tools for expanding businesses. On-line business wizard to assist with licensing, permitting and other resources.*

David Martens – Area Development Manager  
201 West Washington Avenue PO Box 7970  
Madison, WI 53707  
Ph: (608) 647-4613 FAX: (608) 267-2829  
E-mail: [david.martens@wisconsin.gov](mailto:david.martens@wisconsin.gov)

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Web Site: [commerce.wi.gov](http://commerce.wi.gov)

**WIS. HOUSING & ECONOMIC DEVELOPMENT AUTHORITY**

*Programs: Financing tools for small business and agri-businesses.*

David Sheperd – Community Relations Officer  
PO Box 1728 \* Madison, WI 53701-1728  
Ph: (800) 628-4833 FAX: (414) 227-4704  
E-mail: [david.sheperd@wheda.com](mailto:david.sheperd@wheda.com)  
Web Site: [www.wheda.com](http://www.wheda.com)

**WIS. MANUFACTURING EXTENSION PARTNERSHIP**

*Programs: Technical expertise and hands-on implementation assistance for small and midsize manufacturing firms on advanced manufacturing technologies and business practices.*

James E. Hensch – CPFIM  
2601 Crossroads Drive \* Madison, WI 53718  
Ph: 262-724-4227 / 800.410.8515  
E-mail: [hensch@wmep.org](mailto:hensch@wmep.org)  
Web Site: [www.wmep.org](http://www.wmep.org)

**Local Contacts:**

**CITY OF MONROE**

*Programs: Revolving Loan Fund, Tax Increment Financing, Industrial Revenue Bonds, City Business & Industry Park, etc.*  
City Administrator  
1110 18<sup>th</sup> Avenue  
Monroe, WI 53566  
Ph: (608) 329-2527 FAX: (608) 329-2561  
Web Site: [www.cityofmonroe.org](http://www.cityofmonroe.org)

**MONROE CHAMBER OF COMMERCE & INDUSTRY**

*Programs: General business referral and consultation; Monroe site and building information.*  
Pam Christopher – Executive Director  
1505 9<sup>th</sup> Street  
Monroe, WI 53566  
Ph: (608) 325-7648 FAX: (608) 328-7710  
E-mail: [mcci@tds.net](mailto:mcci@tds.net)  
Web Site: [www.monroechamber.org](http://www.monroechamber.org)

**CITY OF BRODHEAD**

*Programs: City-owned industrial park, TIF, IRBs.*  
Nancy Schoeller – City Clerk  
PO Box 168 \* 1111 W 2nd Ave  
Brodhead, WI 53520-0168  
PHONE: (608) 897-4018  
Email: [cityclerk@cityofbrodheadwi.us](mailto:cityclerk@cityofbrodheadwi.us)  
Web Site: [www.cityofbrodheadwi.us](http://www.cityofbrodheadwi.us)

**VILLAGE OF ALBANY**

*Programs: Village-owned industrial park, TIF, IRBs*  
Laurie Keepers – Village Clerk-Treasurer  
PO Box 342 \* Albany, WI 53502  
PHONE: (608) 862-3240  
Email: [VillageClerk@vil.albany.wi.us](mailto:VillageClerk@vil.albany.wi.us)  
Web Site: [vil.albany.wi.us](http://vil.albany.wi.us)

**VILLAGE OF BELLEVILLE**

*Programs: Village-owned industrial park, TIF, IRBs*  
April Little—Village Administrator  
24 West Main Street \* Belleville, WI 53508  
PHONE: (608) 424-3341  
Email: [villageofbelleville@charterinternet.com](mailto:villageofbelleville@charterinternet.com)  
Web Site: [www.bellevillewi.org](http://www.bellevillewi.org)

**WISCONSIN WOMEN'S BUSINESS INITIATIVE CORP.**

*Programs: Variety of equity and near equity financing instruments, training & counseling programs.*

Julann Jatczak - Vice President  
2745 North Dr. Martin Luther King, Jr. Drive  
Milwaukee, WI 53212  
Phone: (414) 263-5450 FAX: (414) 263-5456  
E-mail: [info@wwbic.com](mailto:info@wwbic.com)  
Web Site: [www.wwbic.com](http://www.wwbic.com)

**VILLAGE OF BROOKLYN**

*Programs: IRBs*  
Nadine Walsten, Village President  
102 North Rutland-PO Box 189. \* Brooklyn, WI 53521  
PHONE: (608) 455-4201  
Email: [nwalsten@charter.net](mailto:nwalsten@charter.net)

**VILLAGE OF BROWNTOWN**

*Programs: IRBs*  
John A. Schmitt, Village President  
110 South Mill Street \* PO Box 7  
Browntown, WI 53522  
PHONE: (608) 966-3273  
Email: [vilofbtownimb@wekz.net](mailto:vilofbtownimb@wekz.net)  
Web Site: [www.browntown.us](http://www.browntown.us)

**VILLAGE OF MONTICELLO**

Joel Dutenhoefer, Village Clerk  
PO Box 147 \* 140 N Main St  
Monticello, WI 53570  
PHONE: (608) 938-4383  
Email: [vilofmonticello@tds.net](mailto:vilofmonticello@tds.net)  
Web Site: [www.monticello-wi.com](http://www.monticello-wi.com)

**VILLAGE OF NEW GLARUS**

*Programs: TIF, IRBs.*  
Nicholas Owen, Village Administrator  
PO Box 399 \* 319 2nd Street  
New Glarus, WI 53574  
PHONE: (608) 527-5971  
Email: [nowen@admin.vil.new-glarus.wi.us](mailto:nowen@admin.vil.new-glarus.wi.us)  
Web Site: [www.newglarusvillage.com](http://www.newglarusvillage.com)