



Business Resource Directory

State/Regional/County Contacts:

The following agencies provide financial and technical assistance to new and growing business. For a current list of resources, go to the Wisconsin Entrepreneur Network (WEN), www.wenportal.org.

ALLIANT ENERGY

Programs: Shared Savings loan program, site & building inventory, energy audits, etc.

Bruce Kepner – Economic Development Manager

PO Box 77007 * Madison, WI 53718

Ph: (608) 458-5753 FAX: (608) 575-7858

E-mail: brucekepner@alliantenergy.com

Web site: www.midwestsites.com

BLACKHAWK TECHNICAL COLLEGE

Programs: Standard and customized labor training

Jennifer Thayer – Dean-Monroe Campus

660 2nd Street * Monroe, WI 53566

Ph: (608) 328-1660 FAX: (608) 329-8215

E-mail: jennifer.thayer@blackhawk.edu

Web site: www.blackhawk.edu

Doug Holmes– Manager, Training & Consulting Services

6004 Prairie Road * Janesville, WI 53547-5009

Ph: (608) 743-4597 FAX: (608) 743-4408

E-mail: dholmes9@blackhawk.edu

Web Site: www.blackhawk.edu

DAIRY BUSINESS INNOVATION CENTER

Programs: Technical assistance for growing specialty and artisan dairy businesses .

Norm Monsen, Client Development

Phone: 608-224-5135

Fax: 608-224-5110

Email: norm.monsen@datcp.state.wi.us

Web Site: www.dbicusa.org

FOCUS ON ENERGY

Programs: Grants and technical assistance to support energy efficiency and renewable energy systems .

Ross Bennett, Energy Advisor

Phone: 608-310-6910

Email: rbennett@franklinenergy.com

Web Site: www.focusonenergy.com

GREEN COUNTY DEVELOPMENT CORPORATION

Programs: County Revolving Loan Fund, Demographic information, Site & building inventory, General assistance & referral, etc.

Anna Schramke, CECD – Executive Director

1016 16th Avenue * Monroe, WI 53566

Ph: (608) 328-9452 FAX: (608) 328-9450

E-mail: ann.qcdc@tds.net

Web Site: www.GreenCountyEDC.com

IMPACT 7, INC.

Programs: Variety of equity and near equity financing instruments.

Tom Patzman - Business Developer

1862 W. Fond du Lac Ave., Milwaukee, WI 53205

Ph: (414) 828-6222

E-mail: tpatzman@impactseven.org

Web Site: www.impactseven.org

SMALL BUSINESS DEVELOPMENT CENTER (SBDC)

Programs: Technical expertise and counseling to assist new and expanding small businesses with all factors of business planning. (Local office: BTC-Monroe.)

Gary Smith - Business Counselor

133 Warner Hall - 1 University Plaza

Platteville, WI 53818-3099

Ph: (608) 342-1038 FAX: (608) 342-1599

E-mail: smithga@uwplatt.edu

Web Site: www.uwplatt.edu/swsbdc/

SOUTHWEST WISCONSIN COMMUNITY ACTION, INC.

Program: Small business advisory.

David Vobora—Jobs & Business Development Coordinator

149 N. Iowa Street

Dodgeville, WI 53533

Ph: (608) 778-1742

E-mail: d.vobora@swcap.org

Web Site: www.swwrpc.org

SOUTHWEST WISCONSIN REGIONAL PLANNING COMMISSION

Program: Regional revolving loan fund and demographics.

Ed White, Economic Development Planner

722 Pioneer Tower

Platteville, WI 53818

Ph: (608) 342-1751 FAX: (608) 342-1220

E-mail: whiteed@uwplatt.edu

Web Site: www.swwrpc.org

UW – EXTENSION, GREEN COUNTY

Programs: Knowledge and resources of the University of Wisconsin including specialized demographics and market data.

Cara Carper - Community Resource Development

N3150 Hwy 81 * Monroe, WI 53566

Ph: (608) 328-9440 FAX: (608) 328-9519

E-mail: cara.carper@ces.uwex.edu

Web Site: www.uwex.edu/ces/cty/green

USDA Rural Development

Programs: Rural Development grants and loan packaging and finance package structuring.

Jeff Hudson – Business & Community Programs Specialist

4949 Kirschling Court

Stevens Point, WI 54481

Ph: (715) 345-7615 FAX: (715) 345-7616

E-mail: jeff.hudson@wi.usda.gov

Web Site: www.rurdev.usda.gov/wi

WBD FINANCE CORP.

Programs: SBA Loan packaging and financing structuring.

Diane Pasley – Senior Loan Officer

PO Box 2717

Madison, WI 53701-2717

Ph: (608) 819-0390 FAX: (608) 819-0393

E-mail: dpasley@wbd.org

Web Site: www.wbd.org

WIS. DEPT OF AG TRADE & CONSUMER PROTECTION

Programs: Grant and technical assistance for agriculture related businesses. On-line resource manual.

Carl Rainey – Economic Development Consultant
 PO Box 8911 * Madison, WI 53708
 Ph: (608) 224-5139 FAX: (608) 224-5111
 E-mail: carl.rainey@datcp.state.wi.us
 Web Site: www.datcp.state.wi.us

WIS. ECONOMIC DEVELOPMENT CORP. (Commerce)

Programs: Financing tools for expanding businesses. On-line business wizard to assist with licensing, permitting and other resources.

David Martens – Area Development Manager
 201 West Washington Avenue PO Box 7970
 Madison, WI 53707
 Ph: (608) 647-4613 FAX: (608) 267-2829
 E-mail: david.martens@wisconsin.gov
 Web Site: commerce.wi.gov

WIS. HOUSING & ECONOMIC DEVELOPMENT AUTHORITY

Programs: Financing tools for woman-owned businesses, small business and agri-businesses.

Perfecto Rivera – Business Development Officer
 140 South 1st Street, Suite 200 * Milwaukee, WI 53204
 Ph: (414) 227-3820
 E-mail: perfecto.rivera@wheda.com
 Web Site: www.wheda.com

Local Contacts:**CITY OF MONROE**

Programs: Revolving Loan Fund, Tax Increment Financing, Industrial Revenue Bonds, City Business & Industry Park, etc.
 Phil Rath - City Administrator
 1110 18th Avenue
 Monroe, WI 53566
 Ph: (608) 329-2527 FAX: (608) 329-2561
 Web Site: www.cityofmonroe.org

MONROE CHAMBER OF COMMERCE & INDUSTRY

Programs: General business referral and consultation; Monroe site and building information; business networking
 Pam Christopher – Executive Director
 1505 9th Street
 Monroe, WI 53566
 Ph: (608) 325-7648 FAX: (608) 328-7710
 E-mail: thechamber@tds.net
 Web Site: www.monroechamber.org

MONROE MAIN STREET

Programs: Retail Market Analysis; Façade Improvement Grants; Promotions; Building Information; Business referral
 P.O. Box 544
 Monroe, WI 53566
 Ph: (608) 328-4023 FAX: (608) 328-4083
 E-mail: monroemainstreet@tds.net
 Web Site: www.monroemainstreet.org

CITY OF BRODHEAD

Programs: City-owned industrial park, TIF, IRBs.
 Roseann Meixelsperger – City Clerk/Treasurer
 PO Box 168 * 1111 W 2nd Ave
 Brodhead, WI 53520-0168
 PHONE: (608) 897-4018
 Email: cityclerk@cityofbrodheadwi.us
 Web Site: www.cityofbrodheadwi.us

WIS. MANUFACTURING EXTENSION PARTNERSHIP

Programs: Technical expertise and hands-on implementation assistance for small and midsize manufacturing firms on advanced manufacturing technologies and business practices.

Steve Harrell – Regional Account Manager
 2601 Crossroads Drive * Madison, WI 53718
 Ph: (608) 354-4472
 E-mail: harrell@wmep.org
 Web Site: www.wmep.org

WISCONSIN WOMEN'S BUSINESS INITIATIVE CORP.

Programs: Variety of equity and near equity financing instruments, training & counseling programs.

Barbara Eckblad – Director of Lending
 2745 North Dr. Martin Luther King, Jr. Drive
 Milwaukee, WI 53212
 Phone: (414) 263-5450 FAX: (414) 263-5456
 E-mail: Barbara.eckblad@wwbic.com
 Web Site: www.wwbic.com

VILLAGE OF ALBANY

Programs: Village-owned industrial park, TIF, IRBs

Laurie Keepers – Village Clerk-Treasurer
 PO Box 342 * Albany, WI 53502
 PHONE: (608) 862-3240
 Email: VillageClerk@vil.albany.wi.us
 Web Site: www.vil.albany.wi.us

VILLAGE OF BELLEVILLE

Programs: Village-owned industrial park, TIF, IRBs

April Little – Village Administrator
 24 West Main Street * Belleville, WI 53508
 PHONE: (608) 424-1655
 Email: alittle@villageofbelleville.com
 Web Site: www.bellevillewi.org

VILLAGE OF BROOKLYN

Programs: IRBs, TIF

Nadine Walsten, Village President
 212 Church St. * Brooklyn, WI 53521
 PHONE: (608) 455-1457
 Email: nwalsten@charter.net
 Web Site: www.brooklynwisconsin.com

VILLAGE OF BROWNTOWN

Programs: IRBs

John A. Schmitt, Village President
 PO Box 53 * 103 S. Center Street
 Browntown, WI 53522
 PHONE: (608) 966-3710
 Email: vilofbrowntownjmb@wekz.net

VILLAGE OF MONTICELLO

Programs: Village-owned industrial park, TIF, IRBs.

Joel Dutenhoefer, Village Clerk
 PO Box 147 * 140 N Main St
 Monticello, WI 53570
 PHONE: (608) 938-4383
 Email: vilofmonticello@tds.net
 Web Site: www.monticello-wi.com

VILLAGE OF NEW GLARUS

Programs: TIF, IRBs.

Nicholas Owen - Village Administrator
 PO Box 399 * 319 2nd Street
 New Glarus, WI 53574
 PHONE: (608) 527-5971
 Email: nowen@newglarusvillage.com
 Web Site: www.newglarusvillage.com